

## DEFINITION AND PURPOSE

Distributive Trade statistics is a subject area of economic statistics concerned with the provision of data about economic units whose main activity is Wholesale and Retail i.e. (sale without transformation) of any types of goods together with performing services incidental to sales such as repair, installation and delivery.

The main purpose of the Index of Distributive Trade is to describe the short-term changes in volume of wholesale and retail trade output and distributive trade sectors as a whole and their respective components.

### Hierarchy of Index of Distributive trade

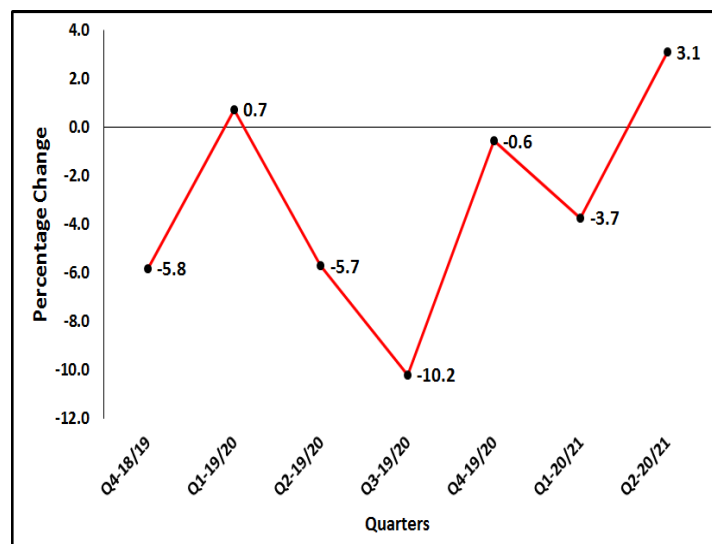
- **Overall Index of Distributive Trade**
  - Wholesale & Retail Trade and Repair of Motor Vehicles and Motorcycles
  - Wholesale Trade Except of Motor Vehicles and Motor Cycles
  - Retail Trade Except of Motor Vehicles and Motor Cycles

## HIGHLIGHTS

### Annual Changes

The overall volume of trade in Distributive trade sector increased by 3.1% for the year ending Quarter two of FY2020/21 compared to 3.7% decrease for the year ended Quarter one of FY2020/21.

**Figure 1: Annual average percentage volume changes**



### The Main contributors to the 3.1% increase in volume of Distributive trade were;

- A 6.9% increase in volume of trade in the wholesale sector for the year ending Quarter two of FY2020/21 compared to an 8.4% decrease for the year ended Quarter one of FY 2020/21.
  - This increase was mainly driven by a 10.8% increase in other specialized wholesale subsector in the year ending Quarter two of FY 2020/21 compared to a 9.2% decrease for the year ended Quarter one FY 2020/21.

- A 1.5% increase in volume of trade in the retail sector for the year ending Quarter two of FY2020/21 compared to a 1.6% decrease for the year ended Quarter one of FY 2020/21. This increase was mainly driven by;

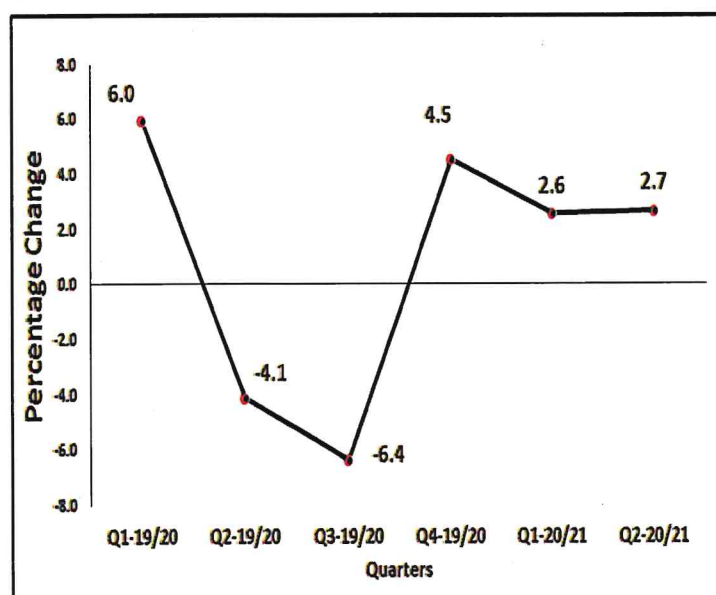
- A 1.9% increase in Retail sale in non-specialized stores in the year ending Quarter two of FY 2020/21 compared to a 5.4% decrease for the year ended Quarter one FY 2020/21.
- A 2.5% increase in retail sale of goods in specialized stores in the year ending Quarter two of FY 2020/21 compared to a 7.7% decrease for the year ended Quarter one FY 2020/21.

## Quarterly Changes

### Quarterly volume Changes in Distributive Trade Sector

The volume of trade in Distributive trade sector increased by 2.7% in the second quarter of FY2020/21 compared to a 2.6% increase in the first Quarter of FY2020/21.

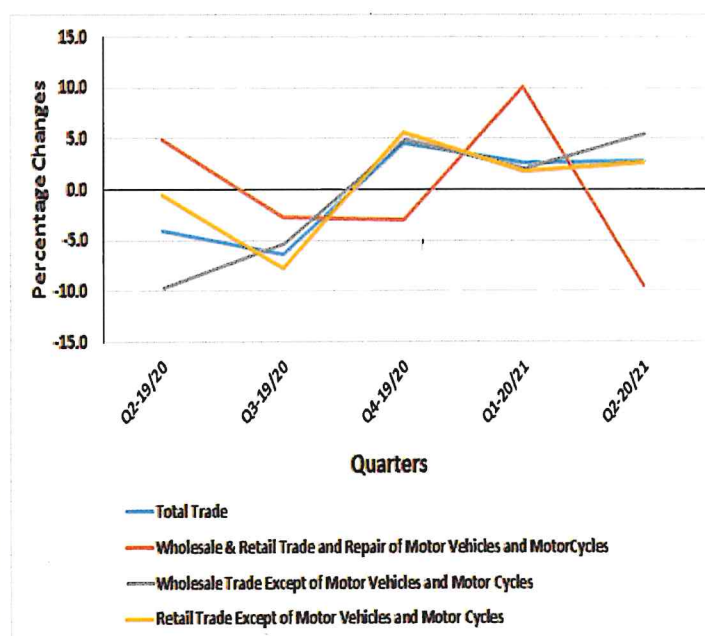
**Figure 2. Quarterly percentage volume changes (Total trade)**



### The 2.7% increase in the volume of trade in Quarter two FY2020/21 was mainly due to:

- A 5.5% increase in volume of trade in the wholesale sector in quarter two of FY2020/21 compared to a 2.0% increase in Quarter one of FY 2020/21. This increase was mainly driven by;
  - A 6.4% increase in other specialized wholesale in Quarter two of FY 2020/21 compared to a 1.0% increase in Quarter one FY 2020/21.
- A 2.5% increase in volume of trade in the retail trade sector in Quarter two of FY2020/21 compared to a 1.8 percent increase in Quarter one of FY 2020/21. This increase was mainly driven by:
  - A 10.0% increase in retail sale of goods in non-specialized stores in Quarter two of FY 2020/21 compared to a 0.8% increase in Quarter one FY 2020/21.

**Figure 3: Quarterly percentage volume changes (All sectors)**



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 For: Executive Director  
 Friday 03<sup>rd</sup> March 2021

Table 1: Quarterly Volume Indices of Distributive Trade, Quarter-1 2019/20 to Quarter-2 2020/2021

Base Period July 2016 to June 2017=100	Weight	FY2019/20				FY2020/2021	
Industry Group		Quarter-1	Quarter-2	Quarter-3	Quarter-4	Quarter-1	Quarter-2
<b>Total Trade</b>	<b>1,000.0</b>	<b>95.21</b>	<b>91.29</b>	<b>85.47</b>	<b>89.36</b>	<b>91.65</b>	<b>94.10</b>
<b>Wholesale and Retail Trade and Repair of Motor Vehicles and Motor Cycles</b>	<b>99.26</b>	<b>75.96</b>	<b>79.70</b>	<b>77.54</b>	<b>75.25</b>	<b>82.88</b>	<b>74.93</b>
<b>Wholesale Trade Except of Motor Vehicles and Motor Cycles</b>	<b>416.00</b>	<b>100.22</b>	<b>90.55</b>	<b>85.71</b>	<b>89.95</b>	<b>91.77</b>	<b>96.82</b>
<b>Retail Trade Except of Motor Vehicles and Motor Cycles</b>	<b>484.73</b>	<b>94.85</b>	<b>94.29</b>	<b>86.89</b>	<b>91.73</b>	<b>93.35</b>	<b>95.70</b>
 <b>Wholesale &amp; Retail Trade and Repair of Motor Vehicles and Motor Cycles</b>	 <b>99.26</b>	 <b>75.96</b>	 <b>79.70</b>	 <b>77.54</b>	 <b>75.25</b>	 <b>82.88</b>	 <b>74.93</b>
Whole sale and retail sale of new and used vehicles	63.40	71.35	75.40	71.14	67.52	77.65	66.84
Maintenance and repair of Motor vehicles	1.57	79.54	83.88	87.95	75.73	88.28	92.91
Sale of motor vehicle parts and Accessories	17.04	88.63	82.83	83.50	93.65	91.86	89.20
Sale, maintenance and repair of Motorcycles and related parts and accessories	17.25	76.50	90.30	91.77	83.59	92.22	88.40
 <b>Wholesale Trade Except of Motor Vehicles and Motor Cycles</b>	 <b>416.00</b>	 <b>100.22</b>	 <b>90.55</b>	 <b>85.71</b>	 <b>89.95</b>	 <b>91.77</b>	 <b>96.82</b>
Wholesale on a fee or contract basis	6.16	94.32	95.13	99.57	87.73	100.90	105.49
Wholesale of agriculture raw materials and Live animals	7.62	100.66	86.87	94.70	94.35	100.86	89.93
Wholesale of food, beverages and tobacco	44.81	110.41	106.64	89.72	90.61	99.20	104.36
Whole sale of household goods	18.34	88.23	95.91	88.51	91.45	86.24	93.96
Wholesale of machinery, equipment and supplies	37.61	109.63	105.27	88.65	98.26	99.83	102.48
Other Specialised wholesale	301.45	98.19	85.59	83.87	88.30	89.17	94.86
 <b>Retail Trade Except of Motor Vehicles and Motor Cycles</b>	 <b>484.7</b>	 <b>94.85</b>	 <b>94.29</b>	 <b>86.89</b>	 <b>91.73</b>	 <b>93.35</b>	 <b>95.70</b>
Retail sale in non-specialized stores	179.47	98.10	100.17	89.51	92.13	92.83	102.08
Retail Sale of Food, Beverages and Tobacco in Specialised stores	19.82	95.95	107.45	88.86	103.18	103.97	119.14
Retail sale of automotive fuel in specialized stores	97.02	80.93	82.11	77.60	80.26	80.56	74.08
Retail sale of Information and Communication Equipment in Specialised Stores	31.44	111.21	103.64	98.28	114.76	123.24	113.83
Retail sale of Other Household Equipment in Specialised Stores	88.04	95.78	95.01	86.60	88.52	97.01	95.63
Retail Sale of Cultural and Recreational Good in Specialised Stores	14.54	99.56	80.20	83.03	78.13	81.56	82.44
Retail Sale of Other Goods in Specialised Stores	54.40	93.13	86.10	86.47	97.07	85.93	88.24

Table 2: Annual Volume Changes in Indices of Distributive Trade, Quarter-1 2019/20 to Quarter-2 2020/2021

Base Period July 2016 to June 2017=100	Weight	FY2019/20				FY2020/2021	
Industry Group		Quarter-1	Quarter-2	Quarter-3	Quarter-4	Quarter-1	Quarter-2
<b>Total Trade</b>	<b>1,000.0</b>	<b>0.7</b>	<b>-5.7</b>	<b>-10.2</b>	<b>-0.6</b>	<b>-3.7</b>	<b>3.1</b>
<b>Wholesale &amp; Retail Trade and Repair of Motor Vehicles and Motor Cycles</b>	<b>99.3</b>	<b>-11.6</b>	<b>-6.6</b>	<b>-4.0</b>	<b>0.7</b>	<b>9.1</b>	<b>-6.0</b>
<b>Wholesale Trade Except of Motor Vehicles and Motor Cycles</b>	<b>416.0</b>	<b>3.8</b>	<b>-10.8</b>	<b>-11.9</b>	<b>-4.1</b>	<b>-8.4</b>	<b>6.9</b>
<b>Retail Trade Except of Motor Vehicles and Motor Cycles</b>	<b>484.7</b>	<b>0.3</b>	<b>-0.9</b>	<b>-9.8</b>	<b>2.5</b>	<b>-1.6</b>	<b>1.5</b>
<b>Wholesale &amp; Retail Trade and Repair of Motor Vehicles and Motor Cycles</b>	<b>99.3</b>	<b>-11.6</b>	<b>-6.6</b>	<b>-4.0</b>	<b>0.7</b>	<b>9.1</b>	<b>-6.0</b>
Whole sale and retail sale of new and used vehicles	63.4	-12.6	-11.0	-4.3	0.7	8.8	-11.4
Maintenance and repair of Motor vehicles	1.6	-5.5	10.3	-2.9	-16.5	11.0	10.8
Sale of motor vehicle parts and Accessories	17.0	-5.8	-10.7	-3.8	1.8	3.6	7.7
Sale, maintenance and repair of Motorcycles and related parts and accessories	17.2	-11.4	17.8	-2.2	2.8	20.5	-2.1
<b>Wholesale Trade Except of Motor Vehicles and Motor Cycles</b>	<b>416.0</b>	<b>3.8</b>	<b>-10.8</b>	<b>-11.9</b>	<b>-4.1</b>	<b>-8.4</b>	<b>6.9</b>
Wholesale on a fee or contract basis	6.2	5.5	-6.6	-1.6	-1.2	7.0	10.9
Wholesale of agriculture raw materials and Live animals	7.6	3.6	4.1	-1.1	-4.8	0.2	3.5
Wholesale of food, beverages and tobacco	44.8	9.7	-8.5	-9.3	-8.0	-10.1	-2.1
Whole sale of household goods	18.3	-6.0	-7.2	-2.5	-13.0	-2.3	-2.0
Wholesale of machinery, equipment and supplies	37.6	6.6	4.2	-20.4	5.6	-8.9	-2.7
Other Specialised wholesale	301.5	3.3	-13.4	-11.5	-3.9	-9.2	10.8
<b>Retail Trade Except of Motor Vehicles and Motor Cycles</b>	<b>484.7</b>	<b>0.3</b>	<b>-0.9</b>	<b>-9.8</b>	<b>2.5</b>	<b>-1.6</b>	<b>1.5</b>
Retail sale in non-specialized stores	179.5	-4.4	-1.7	-6.7	-2.8	-5.4	1.9
Retail Sale of Food, Beverages and Tobacco in Specialised stores	19.8	-1.7	-3.0	-6.1	3.7	8.4	10.9
Retail sale of automotive fuel in specialized stores	97.0	0.7	6.7	-3.3	10.9	-0.5	-9.8
Retail sale of Information and Communication Equipment in Specialised Stores	31.4	36.4	5.7	-13.9	16.0	10.8	9.8
Retail sale of Other Household Equipment in Specialised Stores	88.0	4.7	-1.2	-15.5	0.1	1.3	0.6
Retail Sale of Cultural and Recreational Good in Specialised Stores	14.5	1.3	-7.2	-9.2	-4.9	-18.1	2.8
Retail Sale of Other Goods in Specialised Stores	54.4	-5.1	-6.5	-11.5	5.9	-7.7	2.5

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Industry Group		Quarter-1	Quarter-2	Quarter-3	Quarter-4	Quarter-1	Quarter-4
<b>Total Trade</b>	<b>1,000.0</b>	<b>6.0</b>	<b>-4.1</b>	<b>-6.4</b>	<b>4.5</b>	<b>2.6</b>	<b>2.7</b>
<b>Wholesale &amp; Retail Trade and Repair of Motor Vehicles and Motor Cycles</b>	<b>99.3</b>	<b>1.6</b>	<b>4.9</b>	<b>-2.7</b>	<b>-3.0</b>	<b>10.1</b>	<b>-9.6</b>
<b>Wholesale Trade Except of Motor Vehicles and Motor Cycles</b>	<b>416.0</b>	<b>6.8</b>	<b>-9.7</b>	<b>-5.3</b>	<b>5.0</b>	<b>2.0</b>	<b>5.5</b>
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<b>Wholesale &amp; Retail Trade and Repair of Motor Vehicles and Motor Cycles</b>	<b>99.3</b>	<b>1.6</b>	<b>4.9</b>	<b>-2.7</b>	<b>-3.0</b>	<b>10.1</b>	<b>-9.6</b>
Whole sale and retail sale of new and used vehicles	63.4	6.4	5.7	-5.7	-5.1	15.0	-13.9
Maintenance and repair of Motor vehicles	1.6	-12.3	5.4	4.9	-13.9	16.6	5.3
Sale of motor vehicle parts and Accessories	17.0	-3.6	-6.5	0.8	12.1	-1.9	-2.9
Sale, maintenance and repair of Motorcycles and related parts and accessories	17.2	-6.0	18.0	1.6	-8.9	10.3	-4.1
<b>Wholesale Trade Except of Motor Vehicles and Motor Cycles</b>	<b>416.0</b>	<b>6.8</b>	<b>-9.7</b>	<b>-5.3</b>	<b>5.0</b>	<b>2.0</b>	<b>5.5</b>
Wholesale on a fee or contract basis	6.2	6.2	0.9	4.7	-11.9	15.0	4.5
Wholesale of agriculture raw materials and Live animals	7.6	1.5	-13.7	9.0	-0.4	6.9	-10.8
Wholesale of food, beverages and tobacco	44.8	12.1	-3.4	-15.9	1.0	9.5	5.2
Whole sale of household goods	18.3	-16.1	8.7	-7.7	3.3	-5.7	9.0
Wholesale of machinery, equipment and supplies	37.6	17.8	-4.0	-15.8	10.8	1.6	2.7
Other Specialised wholesale	301.5	6.9	-12.8	-2.0	5.3	1.0	6.4
<b>Retail Trade Except of Motor Vehicles and Motor Cycles</b>	<b>484.7</b>	<b>5.9</b>	<b>-0.6</b>	<b>-7.9</b>	<b>5.6</b>	<b>1.8</b>	<b>2.5</b>
Retail sale in non-specialized stores	179.5	3.5	2.1	-10.6	2.9	0.8	10.0
Retail Sale of Food, Beverages and Tobacco in Specialised stores	19.8	-3.5	12.0	-17.3	16.1	0.8	14.6
Retail sale of automotive fuel in specialized stores	97.0	11.8	1.5	-5.5	3.4	0.4	-8.0
Retail sale of Information and Communication Equipment in Specialised Stores	31.4	12.4	-6.8	-5.2	16.8	7.4	-7.6
Retail sale of Other Household Equipment in Specialised Stores	88.0	8.3	-0.8	-8.9	2.2	9.6	-1.4
Retail Sale of Cultural and Recreational Good in Specialised Stores	14.5	21.1	-19.5	3.5	-5.9	4.4	1.1
Retail Sale of Other Goods in Specialised Stores	54.4	1.6	-7.5	0.4	12.3	-11.5	2.7